MARKETBEAT **BUENOS AIRES**

Office Q1 2022

12-Mo. YoY **Forecast** Chg

15.5 % Vacancy Rate

-2,697 Net Absorption, (Sqm) Q1.22

\$24.3

Asking Rent, (USD/Sqm/Month)

Corresponds to the market average asking rent.

ECONOMIC INDICATORS Q1 2022

YoY 12-Mo. **Forecast** Chg 7.0 % Unemployment Rate (Q1.22)

8.6 % **GDP** Variation (Q4.21)

52.3 % Inflation Index YTD (*)

Source: National Statistical and Census Institute (INDEC) (*) Corresponds to March 2022

MARKET OUTLOOK:

During the first quarter of 2022 the office market continues to show stability signs. With a drop in COVID cases and the gradual return to workspaces, the average vacancy was stable compared to the last three months of the previous year, with 15.5 %, percentage that, despite being constant, is structured based on the movement of supply and demand between submarkets. The same situation is seen in the requested rental price, where the general average drops only 1.6 %, due to noticeable decreases in certain areas and rises in others.

SUPPLY AND DEMAND:

The net absorption of the first quarter of 2022 was of -2,697 sqm, as a result of 11,775 sqm occupied and -14,472 sqm unoccupied. The diminishing trend shows a zonal reversal; 2,029 sgm were occupied in the "CBD" area, as opposed to -4,726 sgm in "Non-CBD". Corredor Panamericana continues to be the most affected submarket, with 5,943 sqm released, followed by Puerto Madero, with 4,124 sqm. On the other hand, following Distrito Tecnológico, Catalinas-Plaza Roma and Microcentro are the submarkets that follow with the highest positive absorption, 2,955 and 2,877 occupied m², respectively.

PRICING:

The downward trend in the asking price for class A offices continues, closing the first quarter at 24.3 USD/sgm, with a year-on-year variation of -9.7 %, a figure that shows the continuation of this tendency.

The Libertador CABA submarket became the most appreciated in the market, with an average value of 30 USD/sqm, followed by Catalinas-Plaza Roma, which showed an increase in the asking rent values, raising the average from 28.9 to 29 .5 USD/sqm compared to the last closing.

SPACE DEMAND / DELIVERIES



OVERALL VACANCY & ASKING RENT



MARKETBEAT **BUENOS AIRES**

Office Q1 2022

ECONOMIC OUTLOOK

The economic situation of Argentina is still fragile, a scenario that reflects in the inflation, unemployment, and economic growth indicators. Despite this, there is a slight improvement in some areas compared to the last quarter of 2021; the unemployment rate decreased one percentage point, the interannual variation of the GDP decreased, but remains positive at 8.6 %, finally, inflation reached 52.3 %, although it's growing at a slower pace.

Despite these slight signs of recovery in the economy, the global situation regarding the war between Russia and Ukraine has a negative impact on the prices of consumer goods, generating a high economic risk and disrupting the recovery forecasts set for 2022.

Argentine economic growth has been much lower than in the rest of the region, it is expected that it will not exceed 2 % per year. The government signed an agreement with the IMF, with a program that aims to improve the national economy, a situation that could be altered as the country faces the electoral process during 2023.

FUTURE OUTLOOK

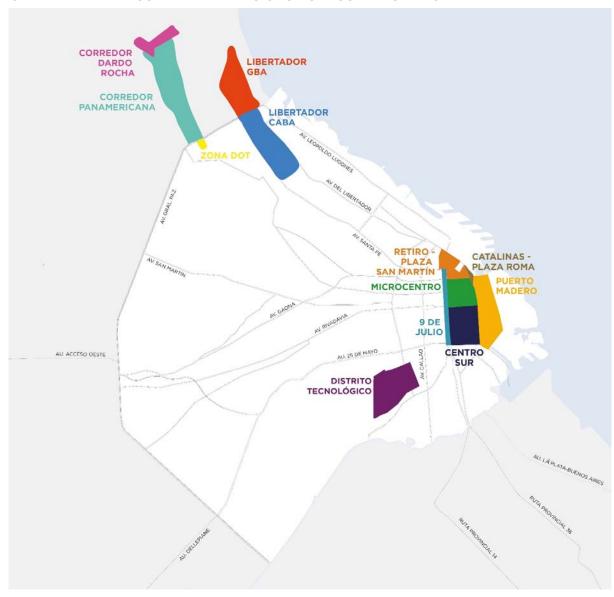
The office market has 243,718 sqm under construction, since most of the developments that were scheduled for this quarter postponed their delivery deadlines.

Due to the uncertainty surrounding the national economic recovery and the global situation, it is difficult to estimate the completion of the under-construction developments, some scheduled for this year could be delivered in 2023.

On the other hand, the outlook continues to be positive regarding the occupation of square meters under construction, since nearly 50 % of the volume are in districts with vacancies below 10 %.

There are no new projects for now, the expected area is 729,095 sqm until 2026. Although it has not happened yet, the figure may decrease, both due to possible postponements in the projects or changes to a residential destination, always depending on the events economics of the country.

OFFICE MAP WITH SUBMARKET DIVISIONS BUENOS AIRES / ARGENTINA



BUENOS AIRES

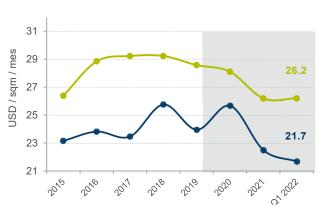
Office Q1 2022

MARKET STATISTICS (*)

| SUBMARKETS | INVENTORY CLASS A | NUMBER OF BUILDINGS | SURFACE AVAILABLE (SQM) | VACANCY RATE (%) | YTD OVERALL NET ABSORPTION (SQM) | UNDER CONSTRUCTION (SQM) (*) | PROJECTED (SQM) (*) | OVERALL AVG ASKING RENT CLASS A (USD/SQM/MONTH) | OVERALL AVG ASKING RENT CLASS B (USD/SQM/MONTH) |
|-------------------------|----------------------|---------------------------|-------------------------------|---------------------|---|------------------------------------|------------------------|--|--|
| Catalinas-Plaza Roma | 351,005 | 13 | 54,650 | 15.6 % | 2,955 | 44,225 | 236,401 | 29.5 | 17.9 |
| Puerto Madero | 248,421 | 15 | 42,059 | 16.9 % | -4,124 | - | 30,300 | 26.9 | 20.3 |
| Microcentro | 111,665 | 6 | 25,513 | 22.8 % | 2,877 | 17,000 | - | 21.9 | 14.0 |
| Retiro-Plaza San Martín | 55,280 | 4 | 4,707 | 8.5 % | - | 32,400 | - | 28.0 | 20.4 |
| 9 de Julio | 73,986 | 6 | 9,052 | 12.2 % | 321 | - | - | 23.1 | 15.6 |
| Centro Sur | 64,943 | 3 | 5,783 | 8.9 % | - | - | 37,900 | 14.0 | 9.8 |
| CBD | 905,300 | 47 | 141,764 | 15,7% | 2,029 | 93,625 | 304,601 | 26.2 | 16.2 |
| Corredor Panamericana | 256,621 | 24 | 67,924 | 26.5 % | -5,943 | 37,287 | 122,435 | 19.7 | 15.7 |
| Corredor Dardo Rocha | - | - | - | - | - | - | - | - | 19.9 |
| Zona Dot | 77,298 | 5 | 8,410 | 10.9 % | 37 | - | 80,831 | 24.3 | 19.0 |
| Libertador GBA | 95,706 | 10 | 4,859 | 5.1% | 830 | 31,854 | 74,828 | 27.3 | 21.5 |
| Libertador CABA | 72,426 | 2 | 10,856 | 15.0 % | 1,900 | 19,000 | 39,400 | 30.2 | 20.3 |
| Distrito Tecnológico | 209,952 | 14 | 11,806 | 7.9 % | -1.550 | 4,636 | 107,000 | 21.1 | 10.4 |
| NON CBD | 712,003 | 55 | 103,855 | 15.3% | -4.726 | 150,093 | 424,494 | 21.7 | 18.8 |
| BUENOS AIRES TOTALS | 1,617,303 | 102 | 245,619 | 15.5% | -2.697 | 243,718 | 729,095 | 24.3 | 16.9 |
| · | | | | | | | | | |

Corresponds to rentable surface according to available information

ASKING RENT (USD / Sqm / Month) CBD / NON CBD





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